

Case Study

Global Enterprise Avoids Up to \$149M in Oracle Exposure with Strategic ULA Exit

Oracle ULA Certification

Executive Summary

A multinational enterprise with 170,000+ employees faced a pivotal decision as its Oracle Unlimited License Agreement (ULA) approached expiration: renew or exit. Engaging Livingstone to guide the decision, the organisation chose to exit the ULA. Within three months, Livingstone managed a full ULA certification process, delivering compliance assurance and avoiding up to \$149 million in potential licensing risk.



The challenge

With their Oracle ULA nearing expiry, the client needed to decide whether to renew the agreement or certify and exit. The stakes were high: renewing would lock them into continued spend, while exiting risked major compliance gaps if not executed properly.

The organisation had limited visibility into Oracle deployments across a sprawling IT environment, with over 3,000 servers involved. They needed expert support to understand the implications, validate their position, and avoid unexpected licensing liabilities.

FAST FACTS

Client:	Multinatioal
Size:	~170k employees
Sector:	Industrial
Location:	Global
Service:	Oracle ULA Certification
Cost avoidance:	\$149m



The solution

Livingstone led a structured ULA exit assessment, presenting both options—renewal or certification—alongside risks, costs, and long-term implications.

Following a decision to exit, Livingstone managed the end-to-end certification process. This included coordinating data collection across thousands of servers, validating deployments against entitlement, and ensuring all outputs met Oracle's strict audit standards.

Livingstone's deep licensing knowledge and proven methodology ensured accuracy, audit readiness, and peace of mind—delivering the entire project in just 12 weeks.



The outcome

By exiting the ULA with Livingstone's support, the client:

- Avoided between \$11M and \$149M in potential non-compliance costs
- Successfully certified without triggering any audit penalties or over-declarations
- Gained full transparency and control over their Oracle estate

The engagement demonstrated Livingstone's ability to deliver high-impact outcomes under pressure while reducing financial and operational risk.

Key success factors

- ➔ Expert-led ULA exit strategy
- ➔ Comprehensive data validation at scale
- ➔ Risk mitigation and licensing assurance

Unsure whether you need an Oracle ULA?

Livingstone can help you determine the most cost-effective options for your organization.

Contact us today.

e info@livingstone-tech.com

w livingstone-tech.com

Conclusion

For enterprises nearing Oracle ULA expiration, independent expertise is essential.

Livingstone's proven approach delivered a clean exit, significant cost avoidance, and lasting software asset clarity, all in under three months.